(A Company Limited by Guarantee)

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 MARCH 2021

(A Company Limited by Guarantee)

## **COMPANY INFORMATION**

Directors	Baroness Tanni Grey-Thompson DBE (chair) Professor Dame Carol Black DBE Dr. Peter Bonfield Sandra Dodd Huw Edwards Sarah Kendall Adrian Packer Philip Rumbelow (resigned 13 May 2021) Mark Sesnan John Treharne Professor Greg Whyte
Company secretary	Benjamin Shepherd
Registered number	02589238
Registered office	The Bloomsbury Building 10 Bloomsbury Way Holborn London WC1A 2SL
Independent auditors	Haysmacintyre LLP 10 Queen Street Place London EC4R 1AG

## UKACTIVE (A Company Limited by Guarantee)

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#### (A Company Limited by Guarantee)

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2021

The directors present their report and the financial statements for the year ended 31 March 2021.

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Principal activity**

ukactive' principal activity is to grow the value of the fitness sector to the benefit of all members. This is achieved by providing services to and facilitating partnerships for a broad range of members and partners. ukactive promotes the benefits of an active lifestyle with the aim of improving the health of the nation by getting more people, more active, more often.

(A Company Limited by Guarantee)

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

#### **Business review**

The organisation was adversely impacted during the year by the Covid-19 pandemic. Disruption to members caused by successive closures and restricted operating environments being in place across the UK had a knockon effect to ukactive, as revenue streams linked to additional member services were significantly impacted. Positive action has taken place to address these shortfalls to ensure that ukactive is financially sustainable and able to continue to support members effectively in the future.

During the year, a new 1 year agreement was confirmed with Sport England to further the collaborative partnership work started in the original 2019 agreement. Through this strategic partnership Sport England also provided additional funds to the organisation to help mitigate some of the financial losses incurred due to the Covid-19 pandemic.

#### Business plans and strategy

The Business plan for 2021/22 was approved by the Board in April 2021. This plan sets out how the organisation will lead its members through a period of continued uncertainty and transition created by the Covid-19 pandemic.

Targeted interventions have been identified which will aid the survival and recovery of members over the next 12 months. These interventions are focused on supporting members against three key characteristics:

1.) To support, protect and inform members

2.) To represent and champion members

3.) To help members grow

In addition to these priorities, the long-term financial sustainability of the organisation remains a primary focus and so greater attention is being placed on financial performance within the business plan.

#### **Financial results**

The loss for the year, after taxation, amounted to £673,712 (2020 - loss £350,082).

For the year ended 31 March 2021, ukactive's revenue was £3,351k (2020: £4,070k) and operating expenditure was £4,128k (2020: £4,296k), generating an operating loss of £801k (2020: £226k loss). These results were impacted by the COVID-19 pandemic.

ukactive's Statement of Financial Position shows net assets of £551k (2020: £1,224k). The decrease in net assets is due to the loss made during the year. This level of reserves has been incorporated in to the longer term financial projections to ensure that ukactive remains in a position to continue to carry out its strategic priorities going forward particularly in light of the risks identified below.

The principal financial KPI for the organisation is performance against budget. The net loss before tax result was £540k less than the budgeted loss of £263k.

#### Directors

The directors who served during the year were:

Baroness Tanni Grey-Thompson DBE (chair) Professor Dame Carol Black DBE Dr. Peter Bonfield Sandra Dodd Huw Edwards Sarah Kendall Adrian Packer Philip Rumbelow (resigned 13 May 2021)

#### (A Company Limited by Guarantee)

#### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

Mark Sesnan John Treharne Professor Greg Whyte

#### Principal risks and uncertainties

The Board have oversight for risk management with a focus on the key strategic risks facing ukactive. The Finance and General Purpose Committee (F&GP) reviews the risk register on a quarterly basis and this is reported to the Board in line with the agreed Risk Management Framework. F&GP also oversees the policies, processes and risks relating to the financial statements, the financial reporting process, compliance and auditing.

The main current strategic risk facing ukactive relates to the ongoing impact that the COVID-19 pandemic will have on the physical activity sector and the long term impact on the wider economy. In particular the economic impact of gym operators having been closed or government restrictions imposed, as well as the financial and non-financial impact this has on ukactive. ukactive has been and continues to be active in lobbying government on behalf of members to ensure that the sector is supported during this challenging period.

The certainty of future revenue streams continues to be a key business risk, particular in light of the risk identified above. The commercial agreement with PPLPRS to administer music licences ends on 31st July 2021. However, the relationship between the 2 organisations remains positive and a 12 month extension on the 10% member benefit discount on the exercise to music tariff has been agreed. The strategic partnership with Sport England continues to be of great importance to the organisation and discussions are ongoing regarding a longer-term partnership when the current agreement ends in March 2022.

In light of the risks identified above the Business Plan financials have been created to take in to account these risks and the potential impact that they will have on ukactive.

#### **Future developments**

The organisation's focus to ensure that member value is at the heart of ukactive's work remains unchanged, however a comprehensive consultation is planned in 2021 to help reinforce the role of ukactive. This consultation will be with ukactive staff, Board, sub-Committees, members, partners, and decision makers across government and its agencies, and the outcomes of this consultation will inform a longer-term strategy for ukactive from April 2022.

#### **Disclosure of information to auditors**

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### Auditors

The auditors, Haysmacintyre LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

#### Small companies note

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

## UKACTIVE (A Company Limited by Guarantee)

## DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

This report was approved by the board on 21 July 2021 and signed on its behalf.

TanniCDGT

Tanni Grey-Thompson DBE Director

### (A Company Limited by Guarantee)

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UKACTIVE

### Opinion

We have audited the financial statements of ukactive (the 'Company') for the year ended 31 March 2021, which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2021 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

### (A Company Limited by Guarantee)

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UKACTIVE (CONTINUED)

#### Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' Report and from the requirement to prepare a Strategic Report.

#### (A Company Limited by Guarantee)

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UKACTIVE (CONTINUED)

#### **Responsibilities of directors**

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the group and the environment in which it operates, we identified that the principal risks of non-compliance with laws and regulations related to standard small company regulations, and we considered the extent to which noncompliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the preparation of the financial statements such as the Companies Act 2006, corporation tax, payroll tax and sales tax.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to revenue and management bias in accounting estimates. Audit procedures performed by the engagement team included:

- Inspecting correspondence with regulators and tax authorities;

- Discussions with management including consideration of known or suspected instances of noncompliance with laws and regulation and fraud;

- Evaluating management's controls designed to prevent and detect irregularities;

- Identifying and testing journals, in particular journal entries posted with unusual account combinations, postings by unusual users or with unusual descriptions;

- Challenging assumptions and judgements made by management in their critical accounting estimates; and

- Agreeing the validity of recognised receivables on a sample basis and challenging the recoverability assumptions, further assessing for any fraud or bias.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

## UKACTIVE (A Company Limited by Guarantee)

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF UKACTIVE (CONTINUED)

## Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

In With

Thomas Wilson (Senior Statutory Auditor)

for and on behalf of Haysmacintyre LLP

Statutory Auditors

10 Queen Street Place London EC4R 1AG

21 July 2021

## (A Company Limited by Guarantee)

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2021

	Note	2021 £	As restated 2020 £
Turnover	4	3,298,003	4,070,311
Cost of sales		(271,003)	(836,359)
Gross profit		3,027,000	3,233,952
Administrative expenses		(3,856,894)	(3,446,351)
Government grants receivable - CJRS		53,275	-
Loss on disposal of tangible fixed assets		(25,443)	(13,715)
Operating loss		(802,062)	(226,114)
Interest receivable and similar income		1,227	5,426
Loss before tax		(800,835)	(220,688)
Tax on loss	7	127,123	(129,394)
Loss for the financial year		(673,712)	(350,082)

There was no other comprehensive income for 2021 (2020:£NIL).

The notes on pages 12 to 25 form part of these financial statements.

#### (A Company Limited by Guarantee) REGISTERED NUMBER: 02589238

## STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2021

Fixed assets 8 171,942 246,838   Tangible assets 9 71,342 101,435   Tangible assets 9 71,342 101,435   Current assets 243,284 348,273   Debtors: amounts falling due within one year 10 1,182,864 1,466,769   Cash at bank and in hand 1,270,865 1,723,197 2,453,729   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 597,170 1,400,276   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405   Profit and loss account 550,693 1,224,405		Note		2021 £		As restated 2020 £
Tangible assets 9 71,342 101,435   Zurrent assets 243,284 348,273   Debtors: amounts falling due within one year 10 1,182,864 1,466,769   Cash at bank and in hand 10 1,182,864 1,466,769   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405	Fixed assets					
Current assets 243,284 348,273   Debtors: amounts falling due within one year 10 1,182,864 1,466,769   Cash at bank and in hand 1,270,865 1,723,197   Z,453,729 3,189,966   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405	Intangible assets	8		171,942		246,838
Current assets 10 1,182,864 1,466,769   Cash at bank and in hand 1,270,865 1,723,197   2,453,729 3,189,966   Creditors: amounts falling due within one year 11 (2,099,843)   Vear 11 (2,099,843)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities (175,871) 1,224,405   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405	Tangible assets	9		71,342		101,435
Debtors: amounts falling due within one year 10 1,182,864 1,466,769   Cash at bank and in hand 1,270,865 1,723,197   2,453,729 3,189,966   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 597,170 1,400,276   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405			-	243,284		348,273
Cash at bank and in hand 1,270,865 1,723,197   2,453,729 3,189,966   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 597,170 1,400,276   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405	Current assets					
Z,453,729 3,189,966   Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 597,170 1,400,276   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405	Debtors: amounts falling due within one year	10	1,182,864		1,466,769	
Creditors: amounts falling due within one year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 597,170 (175,871)   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405 1,224,405   Capital and reserves 550,693 1,224,405 1,224,405	Cash at bank and in hand		1,270,865		1,723,197	
year 11 (2,099,843) (2,137,963)   Net current assets 353,886 1,052,003   Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 12 (46,477) (175,871)   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405			2,453,729		3,189,966	
Total assets less current liabilities 597,170 1,400,276   Provisions for liabilities 12 (46,477) (175,871)   Other provisions 12 (46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 1,224,405 1,224,405   Profit and loss account 550,693 1,224,405		11	(2,099,843)		(2,137,963)	
Provisions for liabilities   12   (46,477)   (175,871)     Other provisions   12   (46,477)   (175,871)     Net assets   550,693   1,224,405     Capital and reserves   550,693   1,224,405     Profit and loss account   550,693   1,224,405	Net current assets			353,886		1,052,003
(46,477) (175,871)   Net assets 550,693 1,224,405   Capital and reserves 550,693 1,224,405   Profit and loss account 550,693 1,224,405			-	597,170		1,400,276
Net assets550,6931,224,405Capital and reserves2001,224,405Profit and loss account550,6931,224,405	Other provisions	12	(46,477)		(175,871)	
Capital and reserves   Profit and loss account   550,693				(46,477)		(175,871)
Profit and loss account   550,693   1,224,405	Net assets		-	550,693		1,224,405
	Capital and reserves		=			
<b>550,693</b> <i>1,224,405</i>	Profit and loss account			550,693		1,224,405
			-	550,693		1,224,405

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 21 July 2021.

TanniCDGT

Tanni Grey-Thompson DBE Director

The notes on pages 12 to 25 form part of these financial statements.

## (A Company Limited by Guarantee)

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

	Profit and loss account £	Total equity £
At 1 April 2019	1,574,487	1,574,487
Loss for the year	(350,082)	(350,082)
At 1 April 2020	1,224,405	1,224,405
Loss for the year	(673,712)	(673,712)
At 31 March 2021	550,693	550,693

The notes on pages 12 to 25 form part of these financial statements.

(A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 1. General information

ukactive is a private company incorporated in England and limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the company in the event of liquidation. The address of the registered office and company's principle place of business is The Bloomsbury Building, 10 Bloomsbury Way, Holborn, London, WC1A 2SL.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Going concern

On the basis of their assessment of the financial position and resources, the Directors have concluded that ukactive has sufficient financial resources to meet its liabilities as they fall due. The Directors have reviewed the cash flow projections which incorporate reasonable sensitivities and contingencies around the potential impact of COVID-19 on the UK physical activity sector and the corresponding impact on ukactive's business activities. The Directors have concluded that there are no material uncertainties which would impact on the ability to continue trading as a going concern and it is therefore appropriate to adopt the Going Concern basis.

#### (A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### **Rendering of services**

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### Membership and member services

Revenue represents the value of member events and membership services provided to the members during the year. It is ukactive's policy to only supply value services to its membership. Prepaid memberships and other services are pro-rated to the profit and loss account over the period of the membership or other service.

#### License and product income

License and product income, that is generated from business relationships which constitute ukactive being an agent, are recognised on a net basis in line with FRS 102. The company does not make a profit on license income. License commission and other net income under the license and product sales arrangements are recognised at the point of earning the income, which procedurally is invoiced on that same date being the receipt of the relevant agent monies to be remitted on to the relevant third parties.

As set out in note 13, this policy was updated for 2020/21 and applied retrospectively with a restatement of the comparatives.

(A Company Limited by Guarantee)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.4 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Statement of Comprehensive Income in the same period as the related expenditure.

#### 2.5 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

#### 2.6 Taxation

Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### (A Company Limited by Guarantee)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.7 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

The estimated useful lives range as follows:

Website and software	-	3	to 5 years
CRM	-	5	years

#### 2.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

During 2021/22 the company will introduce a capitalisation minimum threshold of £500.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

Fixtures and fittings	-	8	years
Office equipment	-	5	years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### (A Company Limited by Guarantee)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.9 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

#### 2.10 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.11 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.12 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 2.13 Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the Statement of Financial Position date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the Statement of Financial Position date.

#### 2.14 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

(A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.15 Foreign currency translation

#### Functional and presentation currency

The Company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Nonmonetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management and the Board to make judgements, estimates and assumptions that effect the application of the accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are continually evaluated and are based on the historical experience and other factors, including expectations of future events that are reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

During the year, it has been necessary for the board to review a number of estimates;

Bad debt provision – The bad debt provision have been reviewed in light of the current trading situation following the COVID-19 pandemic and the impact that this has continued to have on the physical activity sector. The directors are of the view that the estimated bad debt provision of £162k is sufficient and the remaining net £966k trade debtors as at 31 March 2021 are recoverable.

Provision for historic corporation tax – During 2019/20, following tax received at the time in relation to the mutual trading status, a provision was made for historic corporation tax estimated at £129k. Further advice was sought in 2020/21 which has concluded that no such taxation is payable. On this basis, the directors have effected a change in accounting estimate, and the remeasurement of the estimated provision has been adopted prospectively in line with FRS102, as seen in note 12.

Provision for historic VAT – During 2019/20 a provision was made for historic irrecoverable VAT following a recalculation of the company's partial exemption claims. A voluntary disclosure has been made to HMRC and the directors are awaiting response, in the meantime the directors are of the view that the estimated provision of £46k remains materially accurate.

License and product income treatment – As set out in note 13, a key judgement has been taken by the directors in relation to the nature of the license and product income streams, namely that this business relationship falls under that of an agent basis under FRS102. This has resulted in a change to the accounting treatment and a prior year adjustment.

(A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 4. Turnover

5.

An analysis of turnover by class of business is as follows:

		As restated
	2021	2020
	£	£
Membership subscriptions	837,040	856,391
Promotions and other income	273,561	1,533,104
Grant income	2,097,436	998,008
License and product income as agent	89,965	682,807
	3,298,002	4,070,310
Auditors' remuneration		
	2021	2020

£	£
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements 13,950	11,800
Fees payable to the Company's auditor and its associates in respect of:	
Audit-related assurance services 1,250	1,650
Taxation compliance services2,450	450
Other services relating to taxation 7,500	-
All other services 1,950	2,300
13,150	4,400

## (A Company Limited by Guarantee)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 6. Employees

202	21 £	2020 £
Wages and salaries 2,436,23	9	2,050,542
Social security costs 250,87	2	211,061
Cost of defined contribution scheme 78,77	9	59,608
2,765,89	0	2,321,211

The average monthly number of employees, including the directors, during the year was as follows:

	2021 No.	2020 No.
Client Services, Membership & Sector Development	12	7
PACR	11	14
Strategic Projects	9	8
Events, Marketing & IT	8	8
Executive & Corporate	10	9
Finance & Licensing	6	8
	56	54

## Key management personnel & Directors remuneration

The emoluments received by directors for the year was £142,915 (2020: £165,120) and the total remuneration of the remaining key management personnel, excluding directors, was £533,047 (2020:  $\pounds$ 464,086).

## 7. Taxation

	2021 £	2020 £
Corporation tax		
Adjustments in respect of previous periods	(127,123)	129,394
Total current tax	(127,123)	129,394

### (A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 7. Taxation (continued)

## Factors affecting tax charge for the year

The tax assessed for the year is lower than (2020 - higher than) the standard rate of corporation tax in the UK of 19% (2020 - 19%). The differences are explained below:

	2021 £	2020 £
Loss on ordinary activities before tax	(800,835)	(220,688)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%) Effects of:	(152,159)	(41,931)
Adjustments to tax charge in respect of prior periods	2,271	-
Income & Expenditure relating to members not taxable	152,159	41,931
Adjustments to provision in respect of previous periods	(129,394)	129,394
Total tax charge for the year	(127,123)	129,394

## Factors that may affect future tax charges

While ukactive continues its activities with the purpose of supporting its members, tax will only be charged on profits derived from non-member income.

(A Company Limited by Guarantee)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

## 8. Intangible assets

	Website and software costs £
Cost	
At 1 April 2020	392,647
Additions	21,200
Disposals	(120,514)
At 31 March 2021	293,333
Amortisation	
At 1 April 2020	145,809
Charge for the year on owned assets	78,185
On disposals	(102,603)
At 31 March 2021	121,391
Net book value	
At 31 March 2021	171,942
At 31 March 2020	246,838

## (A Company Limited by Guarantee)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 9. Tangible fixed assets

10.

Prepayments and accrued income

	Fixtures and fittings £	Office equipment £	Total £
Cost or valuation			
At 1 April 2020	67,004	140,423	207,427
Additions	-	9,796	9,796
Disposals	(384)	(97,530)	(97,914)
At 31 March 2021	66,620	52,689	119,309
Depreciation			
At 1 April 2020	16,723	89,269	105,992
Charge for the year on owned assets	13,613	18,743	32,356
Disposals	(168)	(90,213)	(90,381)
At 31 March 2021	30,168	17,799	47,967
Net book value			
At 31 March 2021	36,452	34,890	71,342
At 31 March 2020	50,281	51,154	101,435
Debtors			
		2021 £	2020 £
Trade debtors		966,475	892,724
Other debtors		64,539	64,790

Included within other debtors as at 31 March 2021 is a rental deposit of £63,000 which is due in more than one year.

509,255

1,466,769

151,850

1,182,864

(A Company Limited by Guarantee)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

## 11. Creditors: Amounts falling due within one year

	2021 £	As restated 2020 £
Trade creditors	110,648	52,947
Corporation tax	-	7
Other taxation and social security	183,079	197,147
Other creditors	63,402	99,290
Accruals and deferred income	1,742,714	1,788,572
	2,099,843	2,137,963

### 12. Provisions

	Provisions for taxation £
At 1 April 2020	175,871
Released in year	(129,394)
At 31 March 2021	46,477

The basis of these provisions has been set out in note 3.

(A Company Limited by Guarantee)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 13. Prior year adjustments

#### License and product income

License income was previously recognised in full on the date of receipt, as the company does not make a profit on the license income. The related costs were also incurred at the same point in time, namely being that of passing these funds over to the relevant third-party bodies. Previously, the income and expenditure had been recognised gross in full as though ukactive were the principal in the business arrangement. However, during the year this was re-assessed and the directors have concluded that this business relationship falls under that of an agent basis under FRS102, and so the financial statements have been restated to reflect the relevant comparative 2019/20 income and expenditure on a net basis.

The total income and total expenditure for 2019/20 has reduced by £6,853,102 being the remittance of the license and product monies over to relevant third parties, previously recognised as expenditure but now offsetting the receipt of those agent monies. The net income from license commission and product sales is now shown in note 3.

This restatement has had no impact on the 2019/20 outturn for the year, nor any prior year, and so the opening equity for 2019/20 and 2020/21 has remained unchanged when compared with the previous signed financial statements.

#### **Reclassifications of debtors and provisions**

The material provisions for taxation created in 2019/20 have now been separated out from the tax liabilities within creditors, and the classification of debtors has been re-analysed. These are simply disclosure adjustments with no impact on the financial performance or position.

#### 14. Pension commitments

The company's staff are enrolled in a defined contributions pension plan. During the year the total employer contributions expensed were £77,736 (2020: £59,608). As at the year end, an amount of  $\pm 10,831$  (2020:  $\pm 5,926$ ) remained payable to the pension scheme.

#### 15. Commitments under operating leases

At 31 March 2021 the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2021 £	As restated 2020 £
Not later than 1 year	372,000	360,000
Later than 1 year and not later than 5 years	126,000	498,000
	498,000	858,000

(A Company Limited by Guarantee)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

## 16. Public funding reconciliation

	Sport England £	Other public sector income £	Non-public income £	TOTAL £
Grant Income	1,731,074	205,057	161,306	2,097,436
Membership Subscriptions	-	-	837,040	837,040
Promotions and Other Income	1,950	-	271,611	273,561
License and Product Income as Agent	-	-	97,419	97,419
Total income	1,733,024	205,057	1,367,376	3,305,456
Promotion costs	(176,251)	(47,775)	(29,227)	(253,253)
Venue and Seminar Costs	(5,000)	(68,569)	(9,847)	(83,415)
Employee Costs	(753,908)	(59,105)	(2,037,434)	(2,850,447)
Premises Costs	-	(130)	(319,000)	(319,130)
General Admin Expenses	(159,687)	(29,478)	(439,942)	(629,106)
Contribution to costs	(616,700)	-	616,700	-
Total expenditure	(1,711,546)	(205,057)	(2,218,750)	(4,135,351)
Net income/(expenditure)	21,478	-	(851,374)	(829,895)

	Other public		
	Sport	sector	
	England	income	TOTAL
• · · · · · ·	£	£	£
Cash reconciliation			
Recognised in P&L	1,731,074	205,057	1,936,130
Movement in Grant accrual	92,082	(790)	91,292
Transfer to/(from) deferred grant	183,396	-	183,396
Invoices not yet paid	-	-	-
Cash received during the financial year	2,006,552	204,267	2,210,818
Deferred Grant Reconciliation			
Opening Balance	292,949	-	292,949
Transfers in	2,006,551	204,267	2,210,818
Release to P&L	(1,823,155)	(204,267)	(2,027,422)
Closing Balance	476,345	<u> </u>	476,345