## SUPPLIER OF THE YEAR

## PROFILE (150 WORDS)

Should this entry progress to finalist status, the copy you provide below may be used as part of ukactive's PR campaign to promote the Awards and your achievements. This should provide a brief overview of your business and the market you serve and highlight key areas of your successful entry. Please include your social media (Twitter, Facebook, Instagram etc) handles and avoid sharing any confidential/sensitive information in this section.

## **ELEVATOR PITCH (250 WORDS)**

Imagine you have 20-30 seconds to make the judges sit up and pay attention.

#### Include:

- Why do you think you deserve to win this award?
- What are you bringing to the table that is new, unique or innovative?

#### **MARKING GUIDE**

#### Max 6 marks

- Clear summary of entry that grabs the judges attention.
- Clear description of what's new, unique or innovative.

## **ENGAGEMENT AND RATIONALE (300 WORDS)**

How do you engage with your customers, understand their needs and ensure outstanding service? *Include:* 

- Do you continually strive to exceed expectations?
- How do you demonstrate success?

#### **MARKING GUIDE**

#### Max 8 marks

- Clear description on engagement, understanding needs, and striving on exceeding expectations.
- Evidencing success.

## IMPLEMENTATION (300 WORDS)

How do you support your clients to help promote ukactive's mission to get more people, more active, more often? Give us a case study that describes how your service generated greater participation.

#### **MARKING GUIDE**

#### Max 8 marks

Clear explanation on encouragement and evidence on successful implementation.

## **IMPACT REVIEWS (300 WORDS)**

What has been your impact on the wider industry you serve?

#### **MARKING GUIDE**

## Max 8 marks

• Clear summary, statistical evidence, and examples of impacts.





# **SUPPLIER OF THE YEAR**

## **LOOKING AHEAD (300 WORDS)**

Looking ahead, what plans do you have to evolve and improve your offer? *Include:* 

- How you will broaden its impact.
- How you will future proof them to ensure long term growth and success.
- How have you researched this need?

## **MARKING GUIDE**

#### Max 6 marks

• Clear description on future plans and broader impact that are sustainable, researched and realistic.



